

Friday, 15 April 2016

Brett Merriman
Talking Business Co
PO Box 789
Buderim QLD 4556

Re: Givex Australia Telco & Internet Services @ Coolum Beach

Dear Brett,

I'm sure you always hear the complaints, but maybe not so often the compliments!

Let me pass on a compliment for a great job with the provision of telephone and Internet services that have supported our relocation from Sydney to the Sunshine Coast 12-month ago, and have continued to do so since.

As a cloud-based business, an adequate and stable Internet is critical for our business sustainability. After getting onto another merry-go-round of endless poor service options from Telstra and Optus, I had a Canadian based CEO pressuring me with the question "what the hell are you doing relocating to a sleepy seaside village with no viable Internet options?"

With above hanging over my head and unable to endure the pain of banging me head against a brick wall with Telstra and Optus, I clutched for a straw from the Sunshine Coast Council. Fortunately, the straw I clutched at, was not to be the one, that would break the camel's back! The introductions by Michael Whereat (within the Council's Economic Development, Corporate Strategy & Delivery Team) to his network of Sunshine Coast based service providers proved invaluable.

Led by Brett Merriman from Talking Business, he has been the shining light in ensuring the business has secured a more than adequate telephone and Internet service that meets our stringent needs, as a cloud-based business, and he has done so while still offering excellent value for money. Without the assistance of Brett, I'm now resistant to admit that it would have been impossible to establish any services and access Brett's own network of associated vendors remotely from Sydney.

Having just celebrated 12-months living on the Sunshine Coast, nearing completion of a new build in Peregrian Springs, with an employee who relocated with my Sydney about to move into his new home at Bli Bli next week, and now having recruited 8 local Sunshine Coast employees, it's time to reflect – and now look back on what in reality was a very simple and uncomplicated process, only made so by the efficient, helpful and pleasant dealings with Talking Business – the entire team and your sub-contractors deserve praise.

A happy client has a mouth and many friends – I wish you every success in the future ...

Sincerely,

Larry Samuels
Managing Director, ASEAN

PS: The Canadian CEO has since visited the Sunshine Coast, and has acknowledged that the area is a thriving economic region, albeit he's a little envious that his ASEAN office is operating from Paradise ☺